

ElBonus electricity trading

Perfection in sustainable energy

For the company

El Bonus is a family-owned company, developing in the energy sector since 2005, and since 2017 its main focus has been on electricity trading.

Based on the team's many years of experience, we have been able to build one of the largest standard balancing groups consisting of electricity producers from conventional and renewable sources and end users.

The company holds a license issued by the State Agency of Energy Regulation for Electricity Trading, including rights and obligations for standard and combined balancing groups.



17,3%
Average annual growth

500 MW
Volume of the client portfolio

1 TWh
Traded energy for 2022

TOP 5
Energy traders in Bulgaria

250 000 000
BGN turnover for 2022

130
Photovoltaic plants

10
Hydroelectric plants

20
Wind power plants





Competitive advantages

Digitalization -The future of the sector is in comprehensive digitalization, which provides better monitoring and accuracy.

Accessibility – Our team unites energy professionals who are always available to answer all your questions.

Security - For us, security of supply and sticking to financial commitments with our customers is key to success.



Competitive advantages

Flexibility – An individual approach is the first step to long-term and pleasant work together.

Convenience – As a modern structure, we strive for all processes to occur with minimal involvement of our clients.

Comprehensiveness - We have access to many areas that benefit our clients including financial and legal services, investor potential and technical control .

Basic activities



Large number of customers with a different production profile

Manufacturers and traders

Flexible solutions for every business in every industry

Industry

Full liberalization of the energy market for the benefit of the client

End users

Manufacturers and traders

Working with producers and traders of electrical energy is one of El Bonus main activities.

The company is distinguished by a large portfolio of clients who have a different production profile, the digital processes in the company, constant monitoring, teams on duty and extreme accuracy in forecasting make it possible to achieve better financial results for our clients.

Part of our customers in the area:

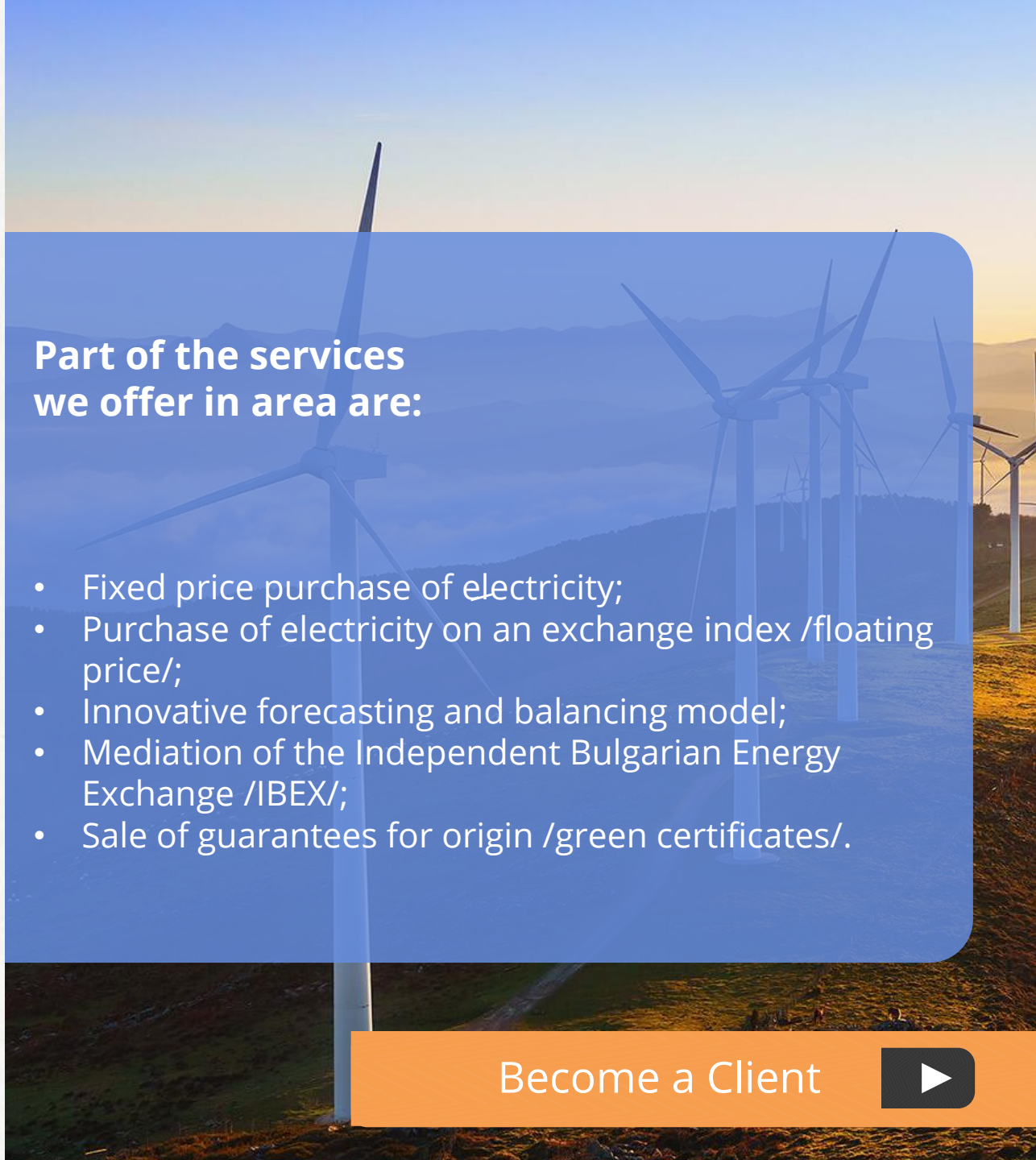
VP BRANDS INTERNATIONAL

Hareonsolar

FILKAB

БУЛМАРКЕТ

URBASOLAR



Part of the services we offer in area are:

- Fixed price purchase of electricity;
- Purchase of electricity on an exchange index /floating price/;
- Innovative forecasting and balancing model;
- Mediation of the Independent Bulgarian Energy Exchange /IBEX/;
- Sale of guarantees for origin /green certificates/.

Become a Client

Industry

With the liberalization of the Bulgarian energy market, identifying a reliable electricity supplier is becoming more and more crucial. Price dynamics in electricity is an essential prerequisite for the private sector to seek security and clear predictability. We always apply an individual approach to the supply of electricity, offering a flexible solution for every business in every industry.

Some of our customers in the area:

TECHNOPOLIS Винпром Пещера

PIMK GROUP HUS Steel manufacturing and trade PROFILINK



Part of the services we offer in area are:

- forecasts and exchange;
- security of supply individual tariffs and products;
- sustainable balancing group;
- coverage of all networks reliable;
- control systems;
- energy management and ECKO optimization and energy saving services;
- generation trading of white certificates;
- long-term contracts;

Become a Client

End-Users

Since the beginning of 2016, the free market has been open to all end-users, including households. The process towards full liberalization of the energy market is leading to increasing competition among traders, which benefits end customers. For us at El Bonus, it is crucial to be recognized as a reliable supplier and to build long-term partnerships with our end customers.

Some of our customers in the area:

InterContinental Carlton Cannes

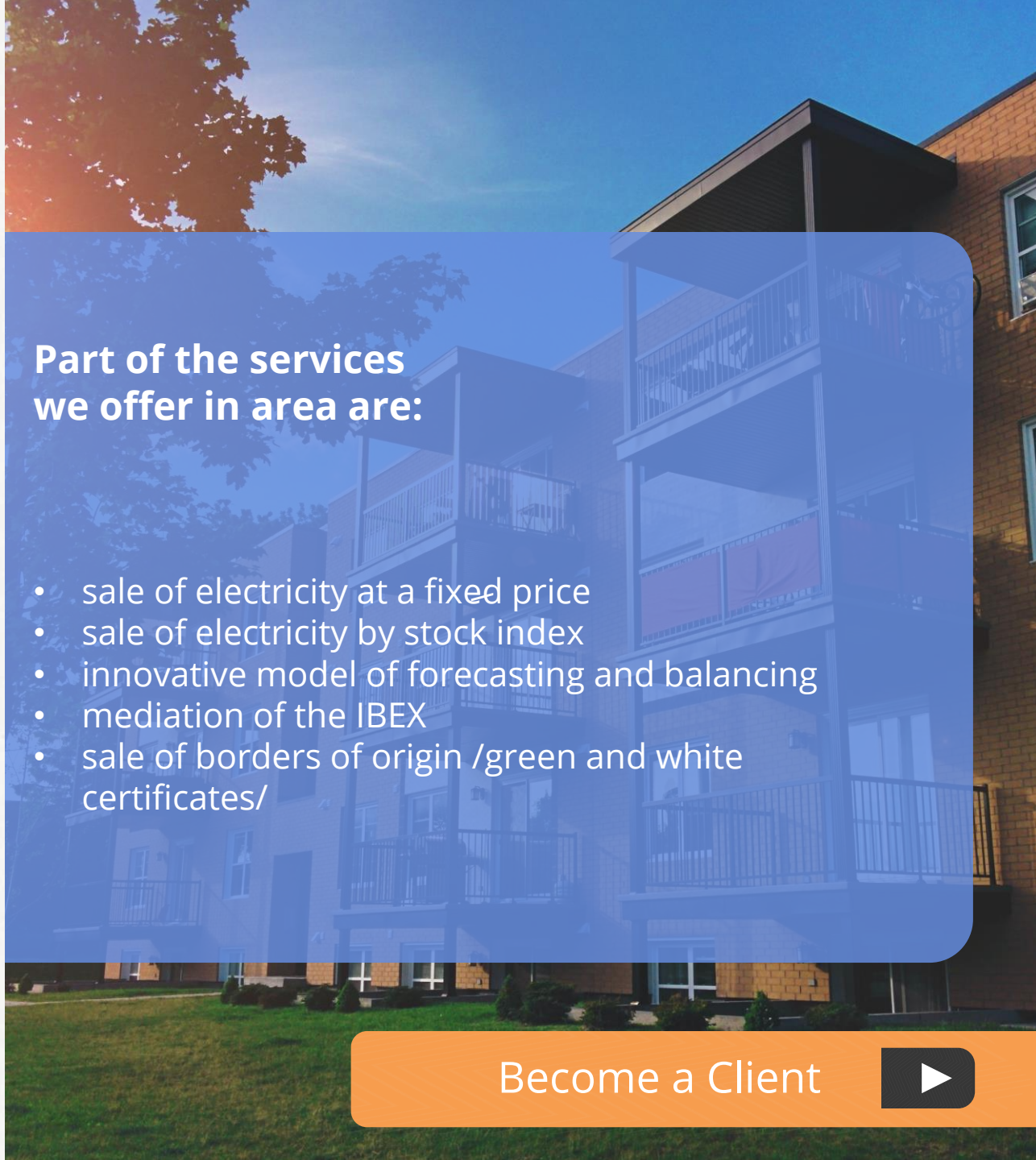
VA

Hilton

CBA

EM

Praktiker
ВИНАГИ ИМА РЕШЕНИЕ



Part of the services we offer in area are:

- sale of electricity at a fixed price
- sale of electricity by stock index
- innovative model of forecasting and balancing
- mediation of the IBEX
- sale of borders of origin /green and white certificates/

Become a Client

Management:



Stefan Gugushev



Victor Gugushev

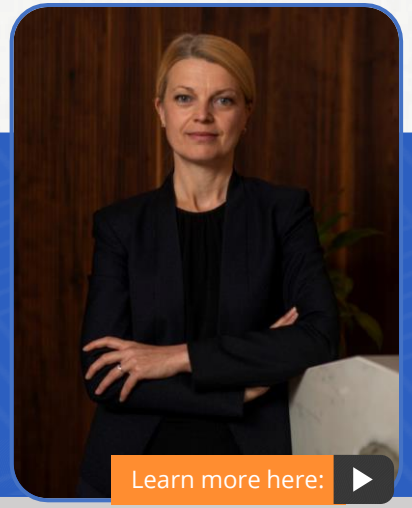


Desislava Petkova

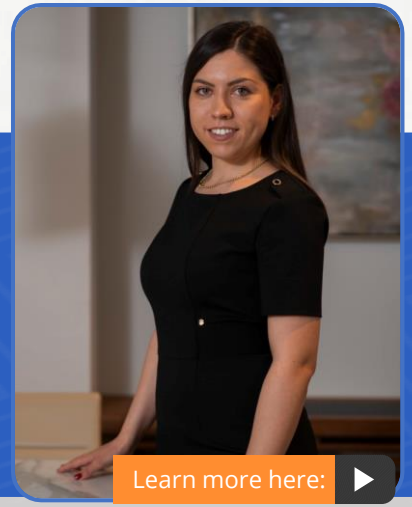
Meet the entire team on our website here

For El Bonus, everything comes down to our team, to the people our customer's trust. Each of our experts has a rigorous energy profile and many years of experience in the Energy sector.

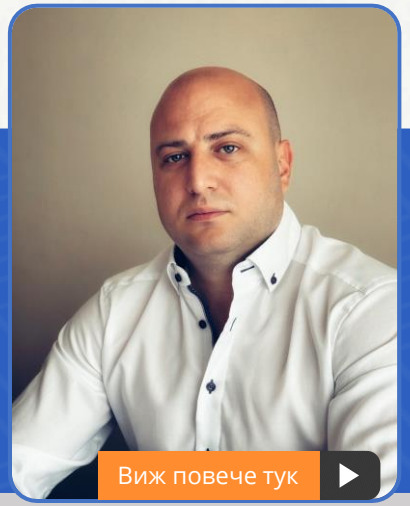
Expert team:



Kostadinka Deleva



Mihaela Dimitrova



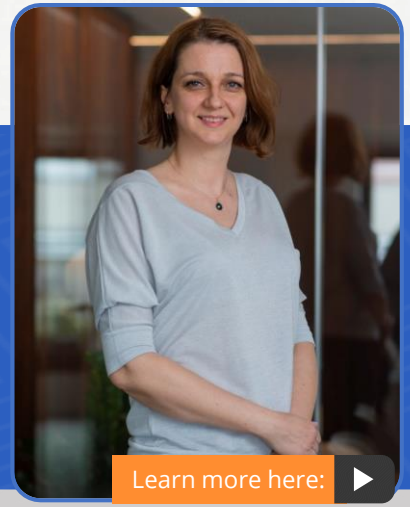
Yanislav Antonov



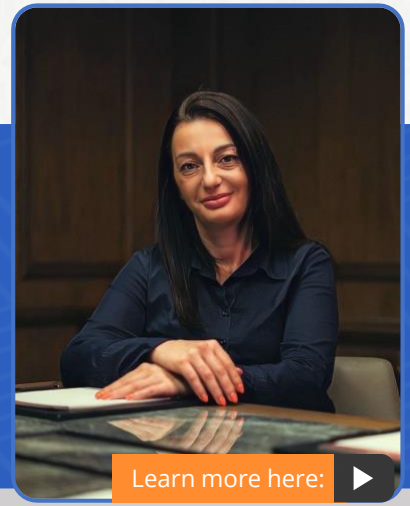
Nikita Kristov



Tatiana Todorova



Elena Sotirova



Tsvetelina Hristova

Our partners:

IBEX
INDEPENDENT BULGARIAN ENERGY EXCHANGE
YOUR MOST RELIABLE PARTNER

АТАРО КЛИМА

CMG
CONSTRUCTION MANAGEMENT GROUP

METEOLOGICA

BULSPACE

axpo

Gugushev & Partners
LAW OFFICE

MET
MET Energy Trading Bulgaria EAD

meteoblue
weather close to you

Memberships that make it possible to always be one step ahead

АТЕБ


Become a Client
Call us: +359 2 424 44 40
Email us: trading@elbonusbg.com